

# westerncanadian lodging conference

OPENING RECEPTION  
November 21, 2017  
Terminal City Club, Vancouver

CONFERENCE SESSIONS  
November 22, 2017  
Fairmont Waterfront Vancouver

Hosted by

CBRE

Platinum sponsor

HVS

In partnership with

 BRITISH COLUMBIA  
HOTEL ASSOCIATION

Looking forward to welcoming you and 300 delegates to the **Western Canadian Lodging Conference** on NOV 21-22, 2017 in Vancouver.

This event attracts senior level executives and provides a year-end perspective on both resort and urban lodging, with a western Canadian focus. For those involved in the development of recreational/resort real estate or active in the hotel and urban-based investment market, it is considered a must-attend event for the interactive sessions and timely insights into investment activity.

## Pricing

SINGLE REGISTRATION

\$575

**Early Bird Price**

Regular Price is \$775

EXPIRES OCT 5, 2017  
(at 12:00am EST)

REGISTER NOW



## PROGRAM HIGHLIGHTS

### NO REST IN THE WEST OPERATING PERFORMANCE & TRANSACTION HIGHLIGHTS FOR WESTERN CANADA

Diverse market conditions provide a backdrop of rising top lines in BC, early signs of improvement in Alberta and Saskatchewan and the steadiness of Manitoba. All this in another bumper transaction year. Join Carrie Russell (HVS) and Scott Duff (CBRE Hotels) as they highlight this year's numbers along with their perspectives for 2018. *Session sponsored by Realstar Hospitality*

### IT'S RAINING CAPITAL AND IT'S FLOWING TO CANADA

Canada is the darling of the capital markets attracting debt and equity from Asia, Europe and the US. Domestic activity remains exceptionally strong too. Our experts explain the why, where and how of investing in Canada for all layers of the capital stack.

### LET'S GET THE DEAL DONE

You've decided to sell but what needs to be done to make the process efficient, timely and successful? These experienced principals and advisors give you their all and get it done.

### WESTERN CANADA-HOME OF THE ROCKIES AND SOMETIMES ROCKY ECONOMIC PERFORMANCE

What's the long term economic and political outlook for British Columbia, Alberta and Saskatchewan? What do the experts say and how does the major populous really feel?

AND MORE >>> full program [HERE](#), speakers will be announced soon!

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